

Wednesday 9<sup>th</sup> April 2008

## National Treasury Management Agency

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### **Ireland successfully re-opens the Euro government bond market with the largest syndicated transaction in 4 years**

The Republic of Ireland (Aaa/AAA/AAA) has on 8 April 2008 launched a new syndicated bond. The new EUR 7 billion benchmark matures on 18 June 2019, pays a coupon of 4.4%, and was priced at a spread of 50 bp over the 4% BUND due January 2018. Joint lead managers were Barclays Capital, Calyon, Davy Capital Markets, Deutsche Bank and RBS. Co-leads were Citigroup, HSBC and ING.

#### **Background**

- Ireland's National Treasury Management Agency (NTMA) announced at the end of last year the financing programme for Ireland for the period 2008-2010, anticipating a gross amount of approximately EUR 22 billion to re-finance EUR 6 billion of maturing debt and to fund cumulative projected budget deficits of approximately EUR 16.4 billion.
- On the back of regular demand seen at the 10-year point of the curve in the previous week, Ireland decided to issue its first syndicated benchmark of the year. Taking advantage of the positive market, the NTMA announced a long 10-year due 2019 that allows Ireland to provide a new liquid reference point on their yield curve.

#### **Execution**

- The mandate was announced on Thursday 3<sup>rd</sup> April, with the intention to launch the new syndicated transaction in the coming weeks, subject to market conditions.
- The positive market tone on Monday 7<sup>th</sup> April convinced Ireland to open the books on the same day, and the book-building process started at 9am London time, with initial price guidance of Bund 4% Jan-18 + 50/53 bp.
- From the beginning of the process, the transaction attracted strong interest, accumulating orders for €4 billion just in the first hour of book-building. By midday the book had approached the €8 billion mark and it was decided to revise the guidance to Bund +50 bp at 1.30pm and announce the closing of the books for 3.30pm the same day.
- This decision accelerated the orders flow, and the books closed at 3.30pm as communicated, with a global final order book size of over €13 billion.
- The transaction priced on Tuesday just after 1pm London time, at a spread of 50 bps over the Bund 4% Jan-18, at the tight end of the pricing guidance, thanks to around 90% of the orders being at the re-offer level.
- In order to satisfy the strong demand from real money investors, the size of the issue was set at €7 billion. This therefore avoided under-allocating a sizeable portion of Ireland's loyal investor base and met with the favourable response of the market.
- With a coupon of 4.4% and a re-offer yield of 4.514%, this transaction allowed Ireland to obtain competitive financing terms. Indeed, the coupon is slightly lower than the very successful issue executed in October 2007.

### Market impact

- Investors' response to the transaction was excellent in all respects and highlights the importance of the strong credit quality and scarcity value associated with Ireland in the Euro government bond market.
- The pace of the book-building process was even more impressive considering the recent market volatility and uncertainties surrounding the global economic circumstances and international financial markets in particular.
- This successful issue also demonstrates the NTMA's ability to choose the right issuance window to ensure a positive outcome for the transaction.

### Distribution

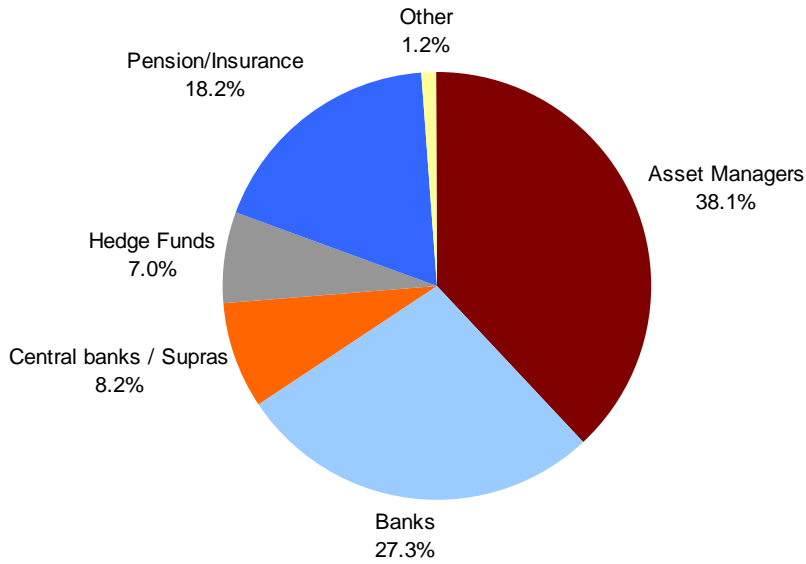
- Over 180 investors participated in a book almost twice oversubscribed, one of the largest and most diversified in 2008, especially on the 10-year part of the curve.
- The transaction was evenly distributed across Europe, with a strong presence in particular of UK accounts (29%) as well as investors from France (16%), the Benelux and Switzerland (16%), Germany/Austria (12%) and the Nordic region (10%). The transaction has also seen significant demand from outside Europe (8%), in particular from Asia and North America.
- Distribution was also excellent in terms of investor base, with a particularly strong presence of real money investors.
- Asset managers took up 38% of the issue, followed by banks with 27%, and pension funds and insurance companies with 18%. Central banks and supranational institutions were also present, with approximately 8%.
- The distribution highlights the international appeal of the Irish name, with over 94% of the bonds allocated outside Ireland. It also underlines the renewed willingness of real money investors (in particular asset managers, insurance companies and pension funds) to participate in the 10-year part of the curve.

### Issuer's comment

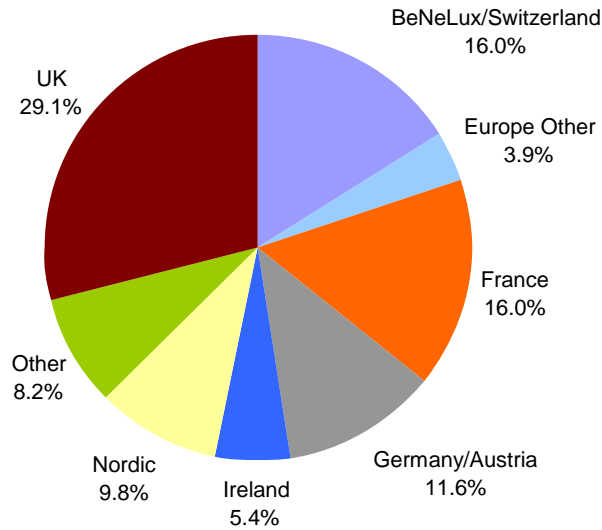
Dr Michael J. Somers, Chief Executive of the National Treasury management Agency said: "This issue has been a magnificent success, especially in such difficult market conditions. We are particularly pleased with the level of demand by strategic long term investors in a broad range of European countries. We were persuaded by the intensity of the demand from high quality real money investors to increase the size of the issue to an unprecedented €7 billion."

## DISTRIBUTION ANALYSIS

**Allocation by investor type**



**Allocation by country**



## Euro 7 billion Republic of Ireland 4.40% due June 2019

### Final Terms and Conditions

<b>Issuer:</b>	Republic of Ireland acting through the National Treasury Management Agency
<b>Ratings:</b>	Aaa/AAA/AAA (Stable/Stable/Stable)
<b>Status:</b>	Senior, unsubordinated
<b>Principal Amount:</b>	Euro 7 Billion
<b>Pricing Date:</b>	8 April 2008
<b>Settlement Date:</b>	15 April 2008
<b>Maturity Date:</b>	18 June 2019
<b>Coupon:</b>	4.40% (Annual; payable each 18 June). Following Business Day Convention. Short first coupon on 18 June 2008
<b>Benchmark:</b>	DBR 4.00% Jan 2018
<b>Benchmark Reference Price:</b>	99.86%
<b>Benchmark Reference Yield pa:</b>	4.014%
<b>Reoffer Spread to Benchmark:</b>	+50bps
<b>Reoffer Yield pa:</b>	4.514%
<b>Reoffer Price:</b>	99.030%
<b>Day Count Convention:</b>	Actual/Actual ICMA
<b>Listing:</b>	Irish Stock Exchange
<b>Governing Law:</b>	Irish
<b>Denominations:</b>	Registered Form in multiples of 1 Euro cent
<b>ISIN Number:</b>	IE00B2QTFG59
<b>Bookrunners:</b>	Barclays Capital, Calyon, Davy, Deutsche Bank, RBS