#### Ireland: Fiscal surplus amid economic resilience NTMA Investor Presentation August 2023



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# Summary

Irish economic resilience but risk from external environment clear

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### **Economic growth expected in 2023**

Inflation/monetary policy to slow growth versus 2022

Source: CSO

#### MDD gives better picture of growth: 2-3% forecasted for 2023 after 9.5% in 2022

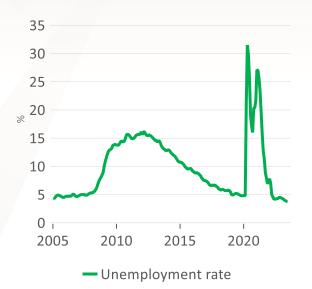


- GDP - Domestic Demand

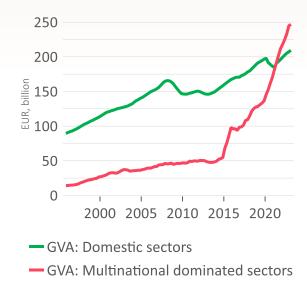


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#### Unemployment is below 4% – labour market at full employment



#### Value added from ICT & pharma clear to see – sectors give jobs, income and tax



#### Source: CSO

#### Source: CSO

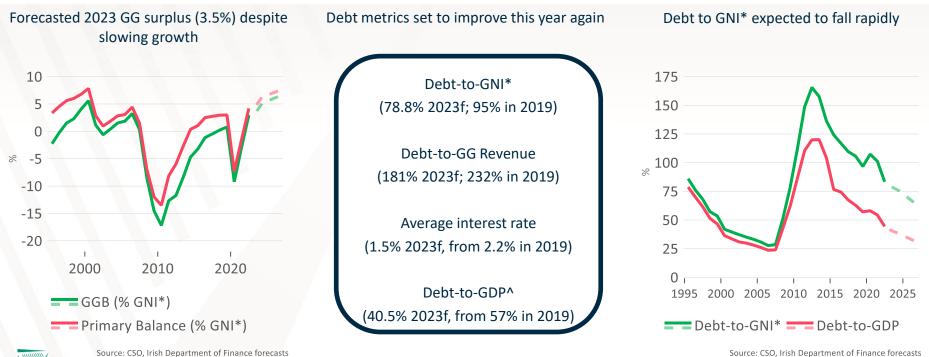
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\* Modified Domestic Demand series accounts for multinational activity (technically modified final domestic demand (excl. inventories))

Note: Unemployment rate series shown uses the Covid adjusted unemployment rate between March 2020 and February 2022 and the standard unemployment rate elsewhere.

## **Government surplus expected again in 2023**

Debt metrics all improved again last year



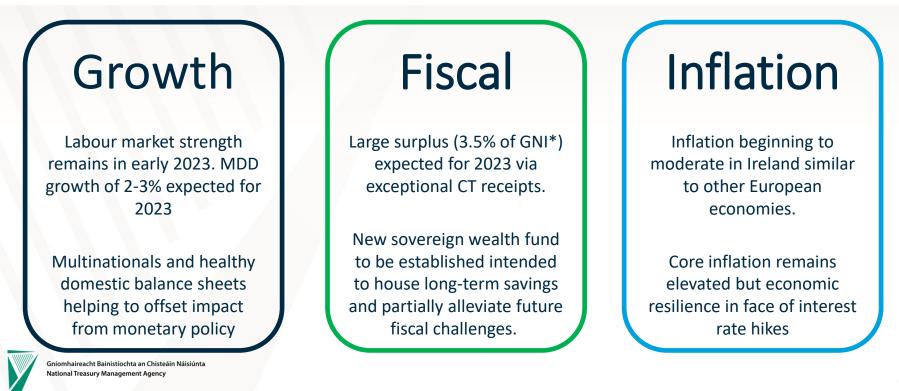


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^ Debt to GDP is not an appropriate metric to use for Ireland

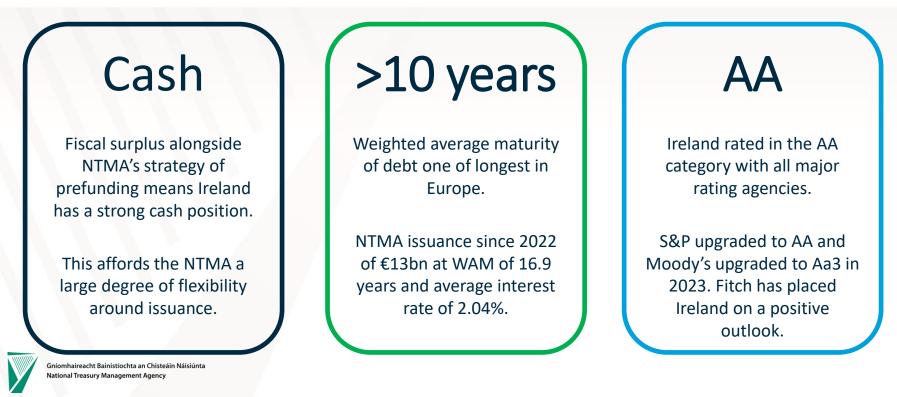
## **Medium term challenges/opportunities**

External environment is challenging - global slowdown and inflation



### NTMA has issued €6bn so far this year

2023 funding at lower end of range of €7-11bn, with one more auction scheduled



# Macro

Economic strength in early 2023 but growth has moderated

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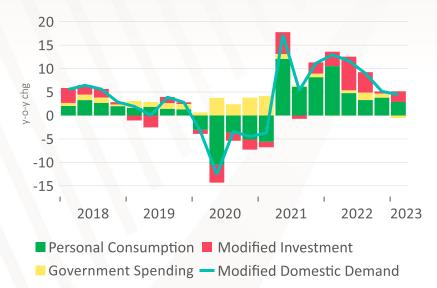


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# Irish economy performed well in early 2023

Modified domestic demand (MDD) and employment growth show resilience in Irish economy

#### MDD up 0.1% q-o-q in Q1 2023 and activity still growing albeit at a slower rate than in 2022



Irish measures of activity are mixed, pointing to slowing but still positive growth for the Irish economy

	2022 vs. 2021	Q1 2023 y-on-y	Q1 2023 q-on-q
GDP	9.4	2.2	-2.8
MDD	9.5	4.5	0.1
Consumption	9.4	5.1	0.1
Gov't Spending	3.5	-2.7	-4.9
Mod Investment	15.9	10.0	5.1
Employee Compensation	9.6	7.4	2.3
MNE GVA	15.6	3.5	-9.0
Domestic GVA	5.6	4.1	1.3
Employment	6.6	4.1	1.9

<sup>%</sup> change from indicated period Source: CSO, Eurostat

Source: CSO



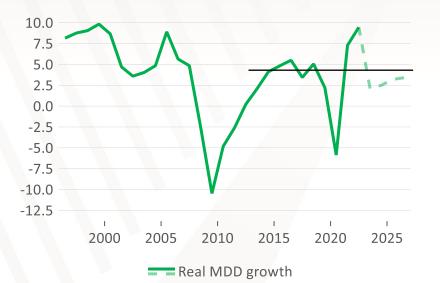
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Note: MDD for Ireland is modified for multinational activity by Ireland's Central Statistics Office (CSO). MDD = Consumption + Government (current) spending + Modified Investment. Seasonal adjustment mean contributions do not always add up to MDD growth rate.

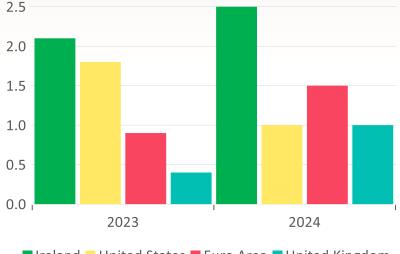
### Ireland expected to grow moderately in 2023

Real growth set to persist despite headwinds

Growth expected to be slower than the average growth rate in pre-Covid expansion



#### Softer growth\* projected for 2023 but expected to be comparatively stronger than major trading partners



Ireland United States Euro Area United Kingdom

#### Source: CSO

Source: IMF



Note: MDD for Ireland is modified for multinational activity by Ireland's Central Statistics Office (CSO). MDD = Consumption + Government (current) spending + Modified Investment.

\* For Ireland we use MDD growth.

### High frequency data somewhat mixed

Recent data mostly positive but not as strong as early 2022

	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23
Retail sales (ex motor)	-1.2	0.3	0.6	0.0	-0.2	-1.5	0.2	-0.3	0.6	0.6	0.4	0.6	-0.4	0.4	0.5	0.5	n/a
Unemployment rate	4.7	5.0	4.6	4.2	4.2	4.2	4.3	4.3	4.5	4.5	4.4	4.3	4.2	4.0	3.9	3.8	3.8
Payroll employees	1.4	1.4	1.2	0.7	0.2	-0.3	-0.4	-0.1	0.2	0.4	0.5	0.6	0.6	0.6	0.5	0.2	n/a
Headline HICP	0.3	0.9	1.3	1.4	1.1	0.9	0.6	0.2	0.6	0.6	0.5	-0.4	0.1	0.5	0.9	0.5	0.5
Core HICP	0.3	0.3	1.0	0.8	0.8	0.6	0.6	0.4	0.2	0.1	0.2	-0.1	0.4	0.6	1.1	0.8	0.6
House prices	0.8	0.7	0.5	0.5	0.7	0.9	1.0	0.9	0.6	0.3	0.2	0.0	-0.2	-0.5	-0.4	-0.3	n/a
Consumer confidence	77.0	67.0	57.7	55.5	57.7	53.7	53.4	42.1	46.1	45.3	48.7	55.2	55.6	53.9	59.2	62.4	63.7
Composite PMI	59.1	61.0	59.6	57.5	52.8	52.9	51.0	52.2	52.1	48.8	50.5	52.0	54.5	52.8	53.5	51.9	51.4
Income Tax	2.1	2.1	2.7	2.4	2.4	2.5	2.4	2.2	2.5	4.4	2.5	2.8	2.2	2.3	3.1	2.6	2.5

Source: CSO, Eurostat, ILCU, SPDJI, Irish Department of Finance



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Note: Retail sales, payroll employees, HICP and house prices are calculated as m-o-m % 3mma. Income tax is the monthly tax revenue; November includes income tax for those who are self-employed.

#### Labour market strength remains

Unemployment rate well below pre-pandemic levels

Unemployment rate at 3.8% in June – a record low in recent Employment growth up 12% on pre-pandemic, growth rate decades slowing however 35 130 30 No. of Persons 110 25 » 20 90 15 70 10 50 5 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 04 04 01 0 2019 2020 2021 2022 2023 2006 2008 2010 2012 2014 2016 2018 2020 2022 - ICT — Construction - Total Unemployment rate — Industry (incl. Pharma) — Accomm & Food Source: CSO Source: CSO

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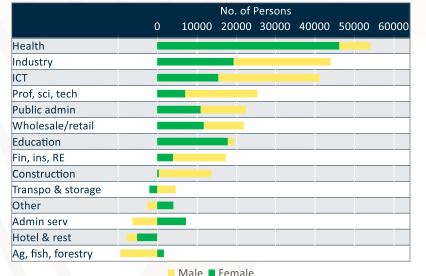
Note: Unemployment rate series shown uses the Covid adjusted unemployment rate between March 2020 and Feb 2022 and the standard unemployment rate elsewhere.

#### Nearly all sectors back above 2019 levels

Source: CSO

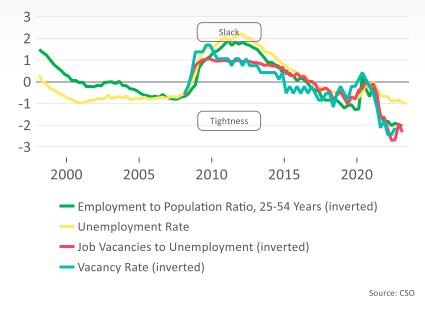
There are clear signs of a tight labour market

Job gains broad-based, with female employment up 12.9% compared to pre-pandemic, vs 8.7% for males



#### Q1 2023 vs Q4 2019

#### Labour force has grown 10% since 2019 but indicators\* suggest a very tight labour market



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\*All four indicators are standardised and measure the historical variation from "normal". The results can be read similar to a Z-score.

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## Wages are increasing, real wages still negative

Earnings have increased but less than anticipated given high inflation and tight labour market



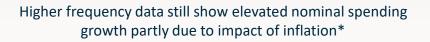
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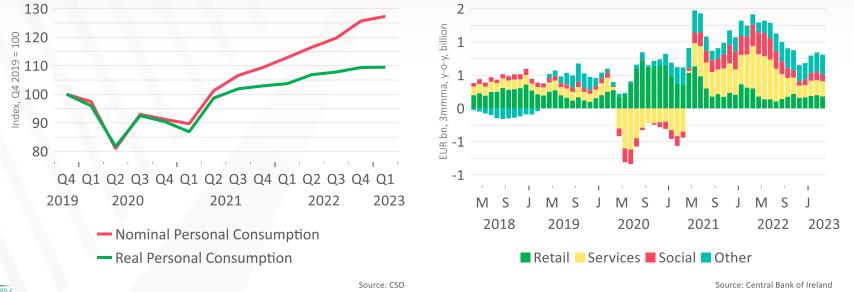
\* Q4 2022 average hourly earnings distorted by backdated aspect of public sector pay deal

# Real spending growing better than expected

Consumption revised upwards significantly in 2021 and 2022

High-inflation environment hampering real consumption but still up 10% on pre-pandemic levels





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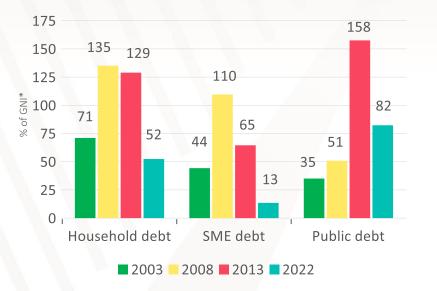
\* CBI spending data is nominal data and not seasonally adjusted. RHS chart shows card data. Growth of card spending is influenced by increased digitalisation of spending habits over last decade.

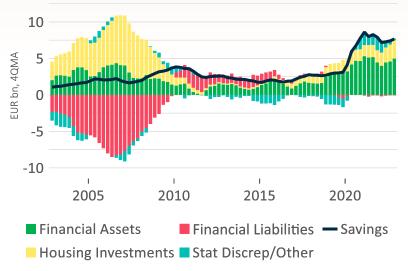
#### Households balance sheet strength

Debt levels much lower coming into pandemic + Covid savings

Private sector balance sheets are not over leveraged – healthy position will insulate against tighter monetary policy







Source: Central Bank of Ireland, Eurostat, CSO

Source: Central Bank of Ireland



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*Note:* The CSO recently revised downwards the household savings rate from above 20% in 2022 to much closer to 10%. The volatile savings data should be treated with caution.

### Flash harmonised inflation at 4.6%

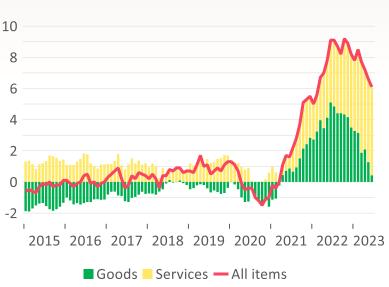
Energy and pandemic concerns easing but core inflation also elevated

Energy prices driving headline inflation but core also elevated; excluding energy and food, prices up 5.0% y-o-y



#### Source: CSO, Eurostat

%



#### Goods inflation easing strongly on back of energy prices – services inflation could be stickier

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Note: RHS chart plots CPI inflation.

Source: CSO

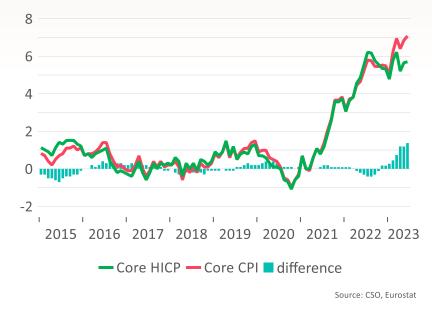
## Inflationary pressure broad across index

Re-opening and energy impacts evident in inflation index

#### Biggest pick-up in inflation concentrated in energy and Covidhit sectors

**HICP inflation by COICOP divisions** v-o-v % 10 15 20 25 -10 30 All Items Food & Non-Alcohol Alcohol & Tobacco Clothes & Footwear Housing & Utilities Furnishings, & HH Equip Health Transport Communication **Recreation & Culture** Education **Restaurants & Hotels** Misc Goods & Services

Core HICP levelling off but core CPI accelerating largely due to mortgage interest (which is excluded from HICP basket)



🔺 1 year ago 😐 3 year average 🗖 June 2023



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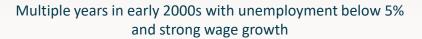
Note: RHS shows distribution of annual inflation rates across all CPI items (unweighted).

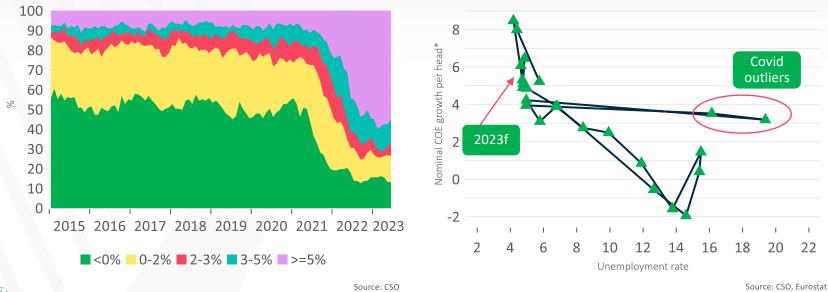
Source: CSO

## Sustained inflation an obvious risk

Phillips curve historically has held in Ireland

Inflation is broad: >50% of products in CPI basket are seeing >5% annual inflation



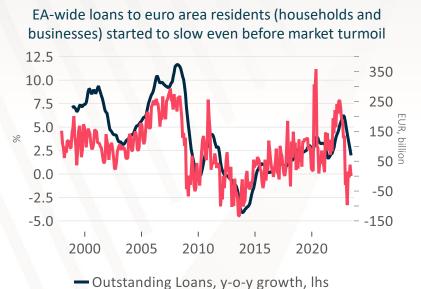




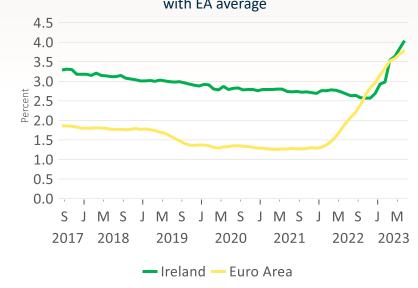
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## Monetary tightening starting to bite

Euro Area lending slowed around turn of the year, Irish impact more on rates



- Transaction flows, rolling 3 months, rhs



After years of higher priced mortgages, Irish rates are in line with EA average



Source: ECB

### Banks passing on rate hikes to businesses

Source: ECB

Rates on new lending to corporates moved earlier than mortgage rates

been increasing (grey equals min/max range) 8 7 6 Percent **5** 3 2 0 2008 2010 2012 2014 2016 2018 2020 2022 - Ireland - Euro Area

Lending rates to NFCs among highest in Euro Area and have



Lending volume to SMEs flat but rates have jumped in latest

Source: Central Bank of Ireland

### Investment strong, partly due to one-off factors

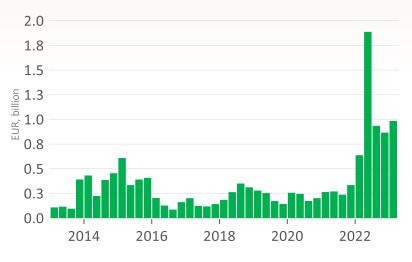
Increases due to computer hardware, production facilities/data centres & new dwellings

Machinery and Equipment had outsized increase in Q2 2022



Modified Investment (y-o-y)

Net imports of specialised machinery for particular industries saw huge bump in Q2 2022, led to jump in mod. investment



Specialised machinery net imports

Source: CSO



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Note: Ireland's metric is modified investment, which strips out multinational activity.

Source: CSO

## **External environment in 2023**

Recent data better than expected but still mixed and leaning towards global slowdown

	2022	2023			
EA Monetary Policy	Purchases ended; Rate normalisation	Rate normalisation + start of QT			
EU Fiscal Policy	Expansionary	Expansionary			
US Monetary Policy	Sharp increase in rates	Policy rate elevated			
US growth	Decelerating growth	Low growth			
Energy prices	Severe crisis	Prices pressure easing			
UK growth	Decelerating growth	Low growth at best			
Euro Growth	Slow growth	Low growth at best			
Global Inflation	Elevated in 2022	Core measures elevated			
Financial Stability	Little concern	Unknown but steady after initial concerns			

Ireland price taker on Oil/Gas: significant cost beginning to recede in early 2023 but not fully fed through to consumers



- Gas imports (3 mths rolling)
- Petroleum imports (3 mths rolling)
- Total imports (3 mths rolling)

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Source: CSO

## **OECD's BEPS process may impact FDI offering**

Pillar Two due for EU implementation in 2024, Pillar One still to be ironed out

#### Pillar One: proposal to re-allocate taxing rights on nonroutine profits

- Over 130 countries have signed on for the BEPS 2.0 twopillar set of reforms.
- The first pillar focuses on proposals that would re-allocate some taxing rights between jurisdictions where companies reside and the markets where user/consumers are based.
- Under such a proposal, a proportion of profits would be reallocated from small countries to large countries.
- Pillar 1 will reduce Ireland's corporation tax base. Some estimates place the hit at c. €2bn per annum by the middle of the decade.
- Ireland has always been fully supportive of Pillar One despite the implied cost to the Exchequer.

Pillar Two: 15% minimum effective global tax rate

- Countries will introduce a minimum effective tax rate with the aim of reducing incentives to shift profits.
- Where income is not taxed to the minimum level, there will be a 'top-up' to achieve the minimum rate of tax.
- The EU have agreed a directive to implement the 15% rate in 2024.
- The minimum rate is greater than the 12.5% rate that Ireland levies and thus some of Ireland's comparative advantage in attracting FDI will be lost. However Ireland's rate will remain one of the lowest in EU.
- Ireland can lean on other positives; educated and young workforce, English speaking, EU access, and ease of doing business.



# **Fiscal**

Large surplus in 2023 expected on back of continued revenue growth

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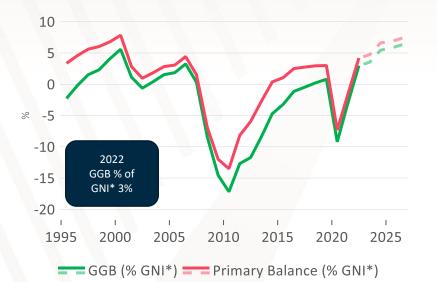


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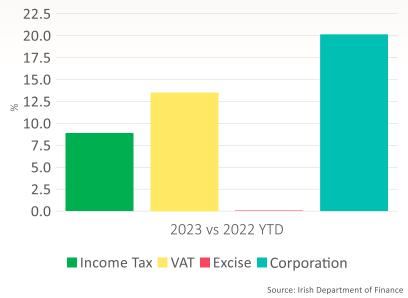
## Ireland's fiscal strength apparent

Robust revenues mean surpluses expected in 2023 and 2024

2023 General Government surplus expected to be c. €10bn, or 3.5% of GNI\*



#### Revenues starting strong in 2023; income tax and VAT important but corporate tax up over 20%





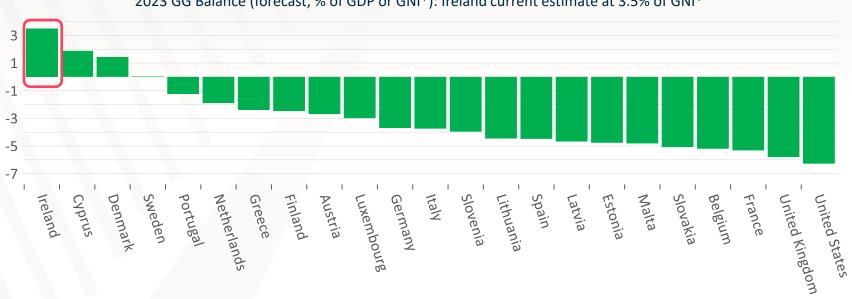
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Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta LHS chart: GG and primary balance numbers used exclude banking recapitalisations during GFC

Source: CSO, Irish Department of Finance forecasts

### Surplus compares well to others

Recovery in fiscal position evident, question arises to how to manage such surpluses



2023 GG Balance (forecast, % of GDP or GNI\*): Ireland current estimate at 3.5% of GNI\*

Source: IMF. Irish Department of Finance

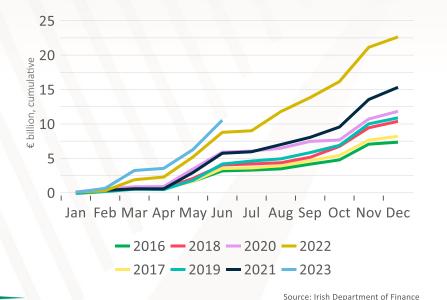
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Note: Irish forecast based on Department of Finance Stability Programme Update 2023 forecasts. Forecasts for other countries taken from IMF World Economic Outlook April 2023 Forecasts

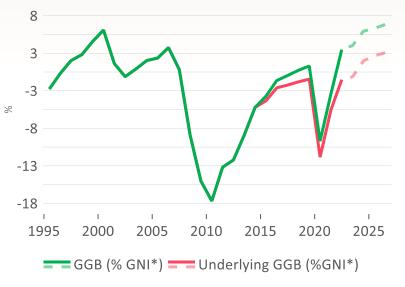
# **Corporate tax receipts growing strongly**

Government planning to place excess receipts in long term sovereign fund

Corporation tax at €22.6bn in 2022, nearly double 2020 level – the growth suggests receipts are transitory



Underlying GGB suggests Ireland would be in small deficit in 2023 if excess Corporate Tax excluded (-0.6% of GNI\*)



Source: CSO, Irish Department of Finance forecasts



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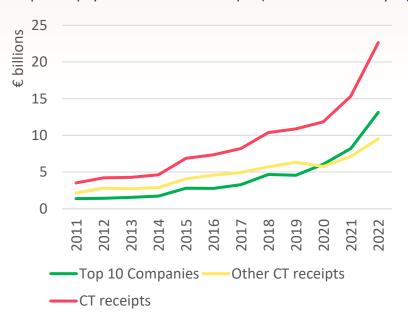
Note: The Department of Finance's underlying general government balance is the GGB excluding the Government's estimated windfall corporation tax receipts (windfall estimated at €10.8bn for 2022 and €11.8bn for 2023).

## **Multinationals at core of CT payments**

#### Manufacturing the driver in last year's CT surge

CT paid (€m)	2022	vs. 2021
Manufacturing	10,078*	+5,660
ICT	4,184	+922
Fin and Insurance	2,698	+334
Wholesale, retail	2,292	-49
Admin and Support	1,199	-86
Prof, Sci, Tech	660	+4
Construction	469	+105
Mining, Quarry, Utilities	304	+127
Other	760	+304

Top 10 driving recent CT surge – likely that even top 3 companies pay c. 30% of all CT receipts (Fiscal Council analysis)





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Source: Revenue Report, Macrobond

\*€5,536m chemical and pharma manufacture (+ €2,645m on 2021), €3,788m ICT manufacture (+ €2,855m on 2021)

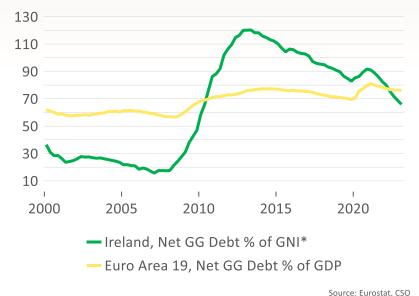
### GG debt to GNI\* falls to 83% in 2022

Debt to GNI\* expected to fall as growth and fiscal position both help

Debt to GNI\* falling into 70s in 2023; low debt to GDP means proposed EU fiscal rules won't impact Ireland in short term



#### Net debt position is back below EA average, completing a more than decade long journey



Source: CSO, Irish Department of Finance forecasts



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## **Alternative Debt Metrics**

#### Need to assess other metrics apart from debt to GDP when analysing debt sustainability 2022

	GG debt to GDP %	GG debt to GG revenue %	GG interest to GG revenue %
Greece	171	341	4.8
Italy	144	296	8.9
Portugal	114	257	4.4
Spain	113	263	5.5
France	112	209	3.5
Belgium	105	212	3.1
UK	101	246	10.6
EA 19	93	198	3.6
Cyprus	87	206	3.6
EU 27	85.4	184	3.5
Ireland	45 (83 GNI*)	195	2.8
Austria	78	158	1.9
Slovenia	70	165	2.5
Germany	66	141	1.4
Slovakia	58	144	2.6
Netherlands	51	115	1.2



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National Treasury Management Agency

Source: DG ECFIN, Irish Department of Finance

# **NTMA Funding**

2023 funding to be at low end of range Continued flexibility in strategy due to

cash balances and long average life

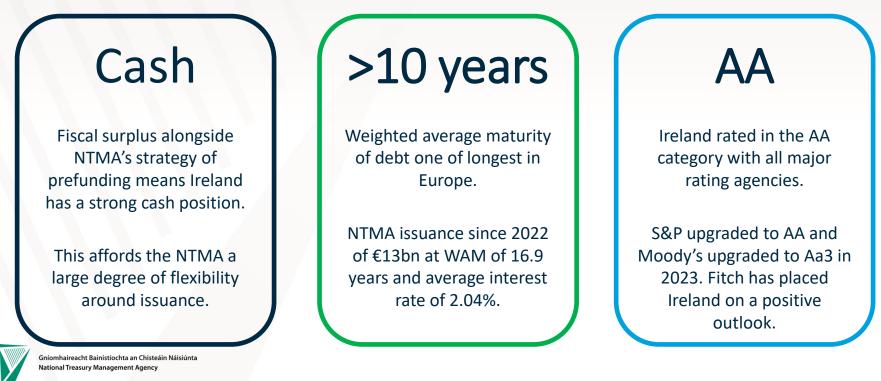


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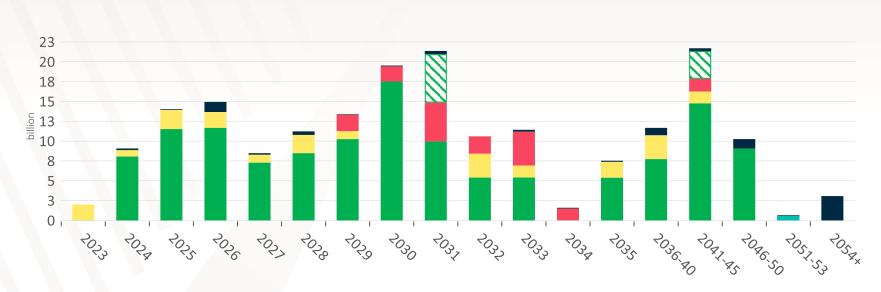
### NTMA has issued €6bn so far this year

2023 funding at lower end of range of €7-11bn, with one more auction scheduled



# High level of flexibility in NTMA issuance plans

#### Helped by smoother maturity profile



■ Bond (fixed) ■ EFSM ■ EFSF ■ Bond (floating rate) ■ Green ■ Other (incl. SURE)

Source: NTMA

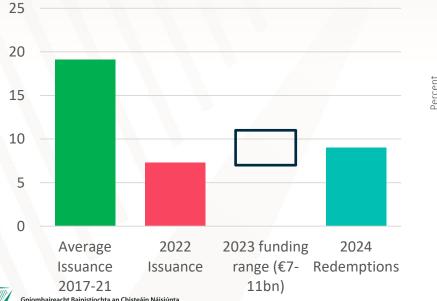


NTMA redeemed at maturity €7bn in IGBs in March 2023

## Lower supply expected in coming years

Ireland has low redemptions compared to rest of Europe

Current borrowing requirements suggest NTMA issuance won't match recent past (€bns)



#### Ireland's refinancing risk is low - only a third of debt is set to mature in the next five years



Source: ESDM

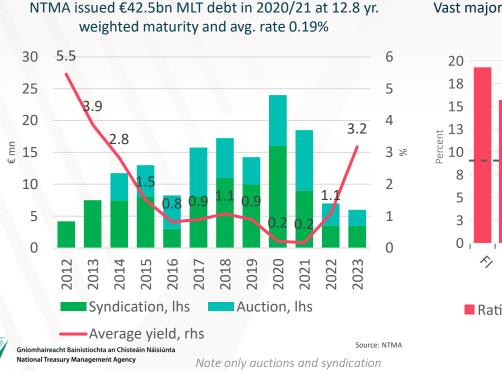
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Refinancing rate defined as debt maturing within five years divided by total debt outstanding.

\* EU data is EU as an issuer

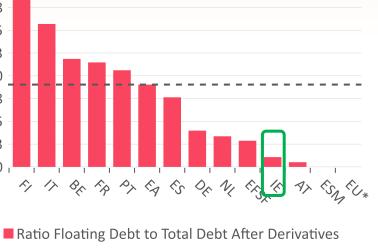
## **Borrowing costs anchored**

Ultra-low rate era over but Ireland used the period well



\* FU data is FU as an issuer

#### Vast majority of Irish debt is fixed rate at average cost of 1.5%



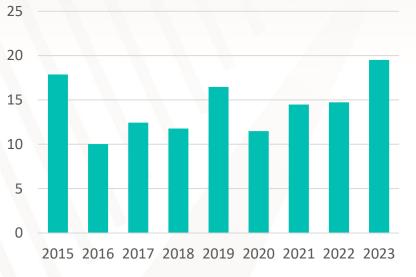
Source: ESDM

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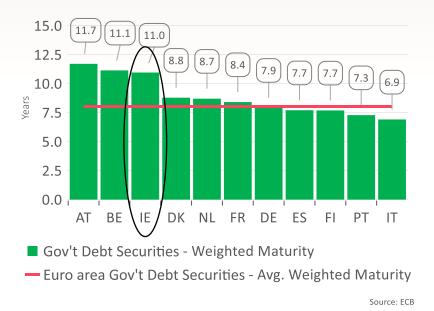
## NTMA has lengthened weighted maturity

Debt management strategy has extended debt profile since 2015

Benchmark issuance has extended the maturity of Government debt since start of QE but still continue in 2023

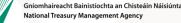


#### Ireland (in years) compares favourably to other EU countries



Weighted average maturity

Source: NTMA

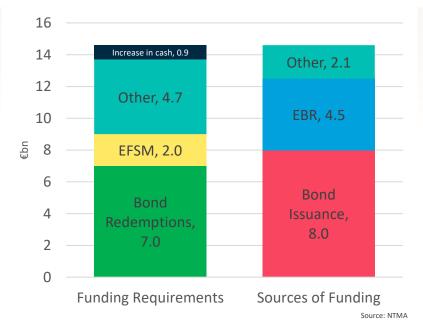


Note: Weighted maturity for Ireland includes Fixed rate benchmark bonds, FRNs, Amortising Bonds, Notes issued under EMTN programme, T-Bills and ECP Data. It excludes programme loans and retail.

### Funding needs and sources for 2023

Lower borrowing amid expected EBR surplus

- There was one bond redemption in 2023 (€7.0bn in March). There is also a EFSM repayment due this year. Lastly, further buybacks of FRNs from the Central Bank of Ireland are expected (included in other funding requirements).
- There is one bond auction in September. This will be the last bond auction of 2023.
- The Exchequer Borrowing Requirement (EBR) for 2023 is expected to be a surplus (hence shown as funding source).
- The NTMA is likely to continue to hold significant cash throughout 2023. The balance at year-end 2022 was c. €23bn.



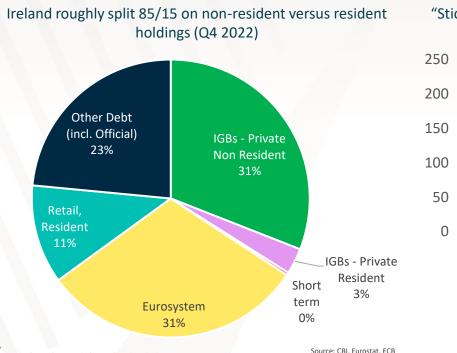
Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta

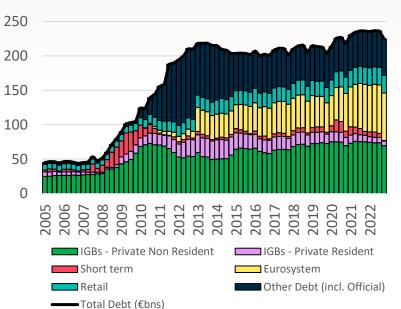
National Treasury Management Agency

- Rounding may affect totals
- 1. On 1 December 2022, the NTMA announced a 2023 bond funding range of €7-€11bn. €8bn is the estimated cash proceeds from nominal issuance of €9bn the mid-point of the range.
- 2. Other funding needs includes provision for the potential bond/FRN purchases and general contingencies.
  - 3. EBR is the Department of Finance's SPU 2023 estimate of the Exchequer Borrowing Requirement

### **Diverse holders of Irish debt**

Sticky sources account for greater than 60%





#### "Sticky" sources - official loans, Eurosystem, retail - make up c. 60% of Irish debt

#### Source: CBI, Eurostat, ECB

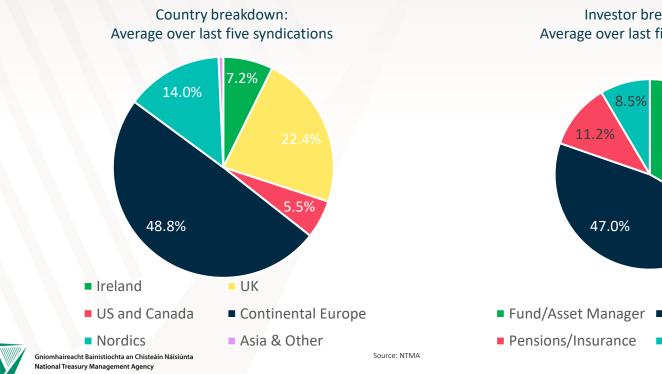
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Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency

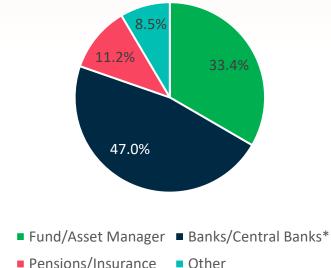
IGBs excludes those held by Eurosystem. Eurosystem holdings include SMP, PSPP, PEPP and CBI holdings of FRNs. Figures do not include ANFA. Other debt has included IMF, EFSF, EFSM, Bilateral as well as IBRC-related liabilities over time. Retail includes State Savings and other currency and deposits. The CSO series has been altered to exclude the impact of IBRC.

#### **Investor base**

#### Demand for Government bonds is wide and varied



#### Investor breakdown: Average over last five syndications



Source: NTMA

40 \* Does not include ECB. ECB does not participate on primary market under its various asset purchasing programmes

### **Credit Ratings for Ireland**

S&P upgrade in May 2023; Ireland rated in AA category by all

Rating Agency	Long-term	Short-term	Outlook/ Trend	Date of last rating change	Date of next review
Standard & Poor's	AA	A-1+	Stable	May 2023	17 <sup>th</sup> Nov 2023
Fitch Ratings	AA-	F1+	Positive	Jan 2022	H2 2023
Moody's	Aa3	P-1	Stable	Apr 2023	20 <sup>th</sup> Oct 2023
DBRS Morningstar	AA(low)	R-1 (middle)	Stable	Jan 2022	3 <sup>rd</sup> Nov 2023
R&I	AA-	a-1	Stable	Feb 2022	Q1 2024
KBRA	AA	K1+	Stable	May 2023	27 <sup>th</sup> Oct 2023
Scope	AA-	S-1+	Positive	May 2021	15 <sup>th</sup> Sept 2023



## **Commission's ruling on Apple annulled**

Further appeal by EC means case continues

- In 2016, the European Commission ruled that Ireland illegally provided State aid of up to €13bn, plus interest to Apple. This figure was based on the tax foregone as a result of a historic provision in Ireland's tax code. The Irish Government closed this provision on December 31<sup>st</sup> 2014.
- Apple appealed the ruling, as did the Irish Government. <u>The General Court granted the appeal in July 2020, annulling the</u> <u>EC's ruling.</u>
- This case had nothing to do with Ireland's corporate tax rate. It related to whether Ireland gave unfair advantage to Apple with its tax dealings. The General Court has judged no such advantage occurred.
- The Commission have appealed to a higher court: the European Court of Justice. The advocate general, an official adviser to the court, is expected to deliver his opinion on the case in November. A final judgement is expected within 12 months.
   Pending the outcome of the second appeal, the €13bn plus EU interest will remain in an escrow fund.
- The NTMA has not included these funds in any of its issuance plans in the past or currently. The funds are seen as separate and will be returned to Apple if the General Court's decision is upheld.



# ESG

Issuance & government policy demonstrate Ireland's green commitment

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### **Ireland's Greenhouse Gas emissions**

State of Play – emissions rose in 2021 after fall in Covid year

Ireland will comply with the 2030 EU emissions reduction target if all planned measures are implemented as proposed

Emissions from agriculture make up a significant portion of the total In Ireland (c. 10% in EU and US)

Transport,

17.7%

Energy

Industries.

16.7%

Residential,

11.4%

Waste, 1.5%

Commercial

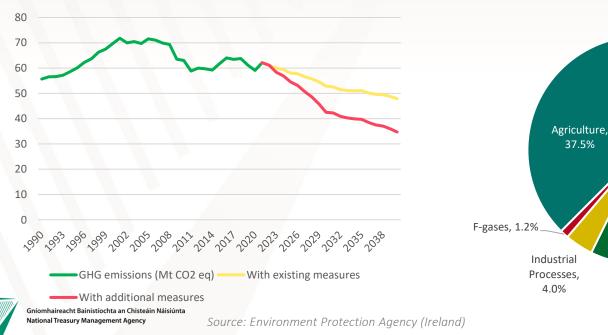
Services, 1.3%

Public Services,

1.1%

Manuf.

Combustion, 7.5%

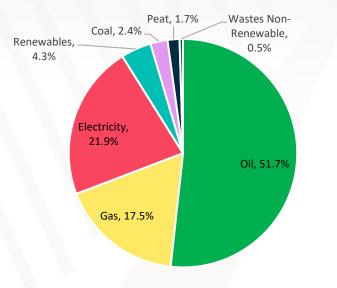


Note: Metric used is million tonnes carbon dioxide equivalent (Mt CO2eq)

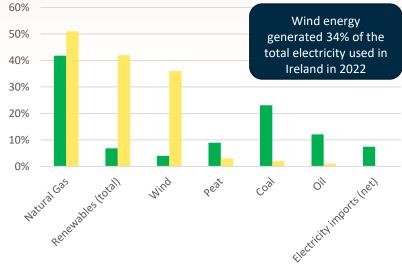
### **Ireland Energy: Fossil fuels prevalent**

Irelands energy mix is reliant on fossil fuels but renewables share to increase by 2030

Oil accounts for the largest share of Irelands energy mix. Transport accounted for 63% of oil use in 2021



#### Electricity production has become more renewables based but still far from Climate Action Plan aim of 80% by 2030



2005 2020

Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency

Source: SEAI, Climate Action Plan, EU Renewable Energy Directive, Gas Networks Ireland Waste (non-renewables) accounted for 0% (2005) and <1% (2019) of electricity production

### **Climate Action Legislation**

The Climate Action & Low Carbon Development Act 2021 aims for Net Zero by 2050

#### **Climate Action & Low Carbon Act:**

- <u>Carbon Budgeting:</u> The Act embeds the process of carbon budgeting into law. It requires Government to adopt a series of economy-wide-five-year carbon budgets.
- 51% reduction: First carbon budgets will aim for a reduction of 51% of emissions by 2030.
- <u>Climate Action Strategy:</u> A national plan will be prepared every five years and actions for each sector will be updated annually.
- All of Government approach: Local authorities are required to prepare a Climate Action Plan and public bodies obliged to conduct their functions in line with the national plan.

#### **Carbon Budgets & Sectoral Ceilings**

Budget Period	2021-2025	2026-2030	2031-2035 (provisional)
MtCO2eq	295	200	151
Average Annual Reduction	4.8%	8.3%	3.5%

Sector	% Reduction by 2030 relative to 2018	GHG emissions 2030 Ceiling	
Electricity	75%	3 MtCO2eq	
Transport	50%	6 MtCO2eq	
Buildings (Commercial and			
Public)	45%	1 MtCO2eq	
Buildings (Residential)	40%	4 MtCO2eq	
Industry	25%	4 MtCO2eq	
Agriculture	25%	17.25 MtCO2eq	
Other*	50%	1 MtCO2eq	



### **Climate Action Plan 2023**

Pillars to tackle emissions reduction

Powering	Building Better	Transport	Agriculture	Enterprise	Land Use
renewables • 9GW onshore wind, 8GW solar	• Retrofit 500,000 dwellings by 2030	<ul> <li>Reduce distance driven across all car journeys by 20%</li> </ul>	<ul> <li>Reduce use of chemical nitrogen as fertiliser</li> </ul>	<ul> <li>Reduce clinker content in cement and substitute</li> </ul>	<ul> <li>Increase annual afforestation rates to 8,000 hectares</li> </ul>
and at least 7GW offshore wind by 2030	· Put heat pumps into 680,000 homes by 2030	<ul> <li>Walking, cycling, public transport will account for 50% of</li> </ul>	<ul> <li>Increase organic farming to 450,000 hectares</li> <li>Expand indigenous</li> </ul>	products with lower carbon content for construction materials	p/a from 2023 on · Promote forest management initiatives in forests
<ul> <li>Phase out and end use of coal and peat in electrical generation</li> </ul>	<ul> <li>Generate 2.5TWh of district heating by 2030</li> </ul>	journeys • 1 in 3 private cars will be EV's	biomethane sector · Contribute to delivery of land use targets for afforestation,	<ul> <li>Reduce fossil fuel share of final consumption</li> </ul>	to increase carbon sinks and stores · Improve carbon sequestration and reduce
Green Electricity     Tariff incentive     people to use lower     cost renewable     electricity at times     of high wind and     solar generation	<ul> <li>Improve carbon sequestration and reduce management intensity of drained soils on grasslands</li> </ul>	<ul> <li>Increase rural bus routes and frequency</li> </ul>	reduce mgmt. intensity of organic soils · Increase uptake on protected urea on farms to 90-100%	<ul> <li>Increase total share of heating to 70-75% by 2030</li> <li>Grow the circular and bioeconomy</li> </ul>	management intensity of drained soils on grasslands · Rehabilitate 77,760 hectares of peatlands

## Irish Sovereign Green Bonds (ISGB)

Over €10bn issued in Green; allocated to green projects following fourth year

- €10.35bn nominal outstanding across two bonds (€10.8bn cash equivalent)
- Cumulatively €10.8bn allocated
- Issuance through both syndicated sales and auctions
- Pipeline for eligible green expenditure remains strong
- Launched 2018 and based on ICMA Green Bond Principles –
   Use of proceeds model
- Governed by a Working Group of government departments chaired by the Department of Finance
- Compliance reviews by Sustainalytics
- Five annual allocation reports and four annual impact reports

#### Irish Sovereign Green Bond Impact Report 2021: Highlights\*

- Environmentally Sustainable Management of Living Natural Resources and Land Use
  - Number of hectares of forest planted: 2,016 Number of Landfill Remediation projects being funded: 70
- Renewable Energy
- Number of companies (including public sector organisations) benefitting from SEAI Research & Innovation programmes as lead, partner or active collaborators : 143 SEAI Research & Innovation awards: 48
- Sustainable water and wastewater management
   Water savings (litres of water per day) : 222.1 million
   New & upgraded water and wastewater treatment plants: 12
   Length of water main laid (total) : 202km

#### now published

Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency \*For a more detailed break-down please see the ISGB 2021 Impact Report

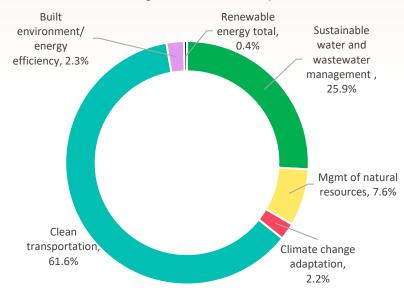
## Irish Sovereign Green Bonds (ISGB)

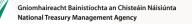
Irish Sovereign Green Bond Impact Report 2021 & Allocation Report 2022: sample impacts

Some highlights from the report\*

- Built Environment/ Energy Efficiency
  - Energy saving (GigaWattHours) : 458
  - Number of homes renovated : 17,187
  - EV home charger grants provided: 15,547
- Clean Transportation
  - Number of public transport passenger journeys: 139.8 million
  - Length of regional and national greenways constructed: 70km
  - Take-up of Grant Schemes/ Tax foregone provided (number of vehicles) : 33,020
- Climate Change Adaptation
  - 16 major Flood relief projects at planning, development or construction phase.
  - 8,296 properties protected on completion

#### Allocation in 2022 of ISGB funding has focused on Water/Waste management and transportation

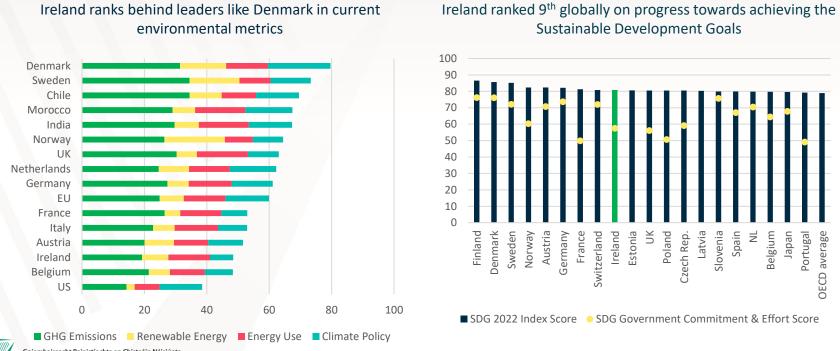




\*For a more detailed break-down please see the Irish Sovereign Green Bond Allocation Report 2022

## On the "E" of ESG, Ireland is currently behind

But we are viewed strongly on progress and commitment to SDG policy



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Source: Climate Change Performance Index; OECD Sustainable development report 2022

### Ireland in top 20 most sustainable countries

Ireland rated highly by Sustainalytics and rating agencies on ESG

Ireland ranks 15<sup>th</sup> globally by Sustainalytics for ESG risk

Finland Austria

New Zealand Jnited States Netherlands Germany

Jenmark Canada

Iceland

Moody's view on Ireland much like other agencies – strong governance a key risk mitigant

 CIS-1
 "For an issuer CIS-1 (Positive), its ESG

 attributes are overall considered as having a

 positive

 influence... ... is material".



Ireland's ESG Credit Impact Score: "low exposure to environmental risk" "a positive influence of its social considerations"

"very strong governance profile"

Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency

uxembourg

Sweden Australia

Switzerland

16

14

12 10

8

6 4

2

Norway

Source: Sustainalytics (2022), Moody's

Ireland

Note: Sustainalytics score is out of 100, closer to zero means less ESG risk

Belgium Japan

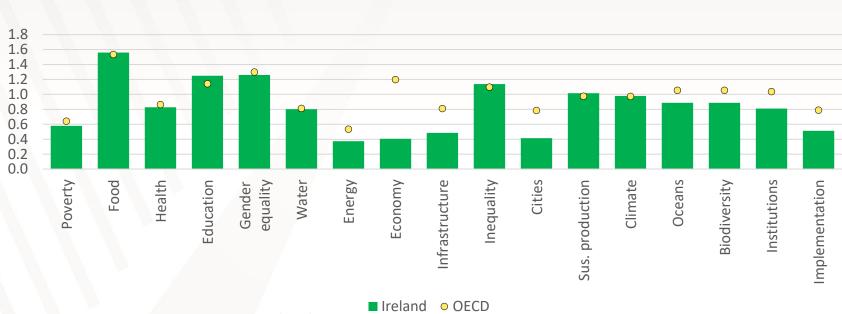
Singapore

France

**Jnited Kingdom** 

### Ireland compares well to OECD on "S&G"

Based on the 17 Sustainability and Development Goals of the UN



#### Source: OECD (2021)



Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency Each bar shows "distance" country needs to travel to reach each SDG. Distances are measured in standardised units with 0 indicating that the level for 2030 has already been attained: and 3 is the distance most OECD countries have already travelled. Bars show the average country performance against all targets under the relevant Goal for which data are available, and diamonds show the OECD average.

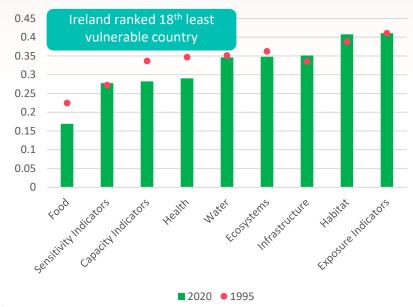
## **Readiness and vulnerability to climate change**

Irelands vulnerability to climate change and readiness to strengthen resilience have improved

#### Ireland ranked middle of the pack for readiness\* when compared to EU27



#### Ireland's overall vulnerability\*\* has decreased 4.8% from 1995-2020



\*Readiness: Measures a country's ability to leverage investments and convert them to adaptation actions.

\*\* Vulnerability: Measures a country's exposure, sensitivity and capacity to adapt to the negative effects of climate change.

# Structure of the Irish Economy

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Multinationals overstate economic prosperity but offer clear benefits of jobs, income, taxes



### Multinational activity distorts Ireland's data

Notwithstanding those issues, MNCs have real positive impact

Multinationals dominate GVA: profits are booked here but overstate Irish wealth generation

#### Industry 40 19 ICT Finance

**Public Sector** 

#### Domestic side of economy adds jobs; MNCs add GVA/high wages

Percentage of Total

**Employment Compensation** Real GVA of Employees Industry (incl Pharma) 14 14 40 ICT (Tech) 10 19 7 Public Sector 29 28 9 Professional 10 14 9 Dist, Tran, Hotel & Rest 24 18 9 Real Estate 0 1 6 Financial 5 8 4 5 3 Construction 4 Agriculture Arts & Other 4 2 1 Source: Eurostat

Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency

Dist, Tran, Hotel & Rest

9

6

Real Estate

Construction

Arts & Other

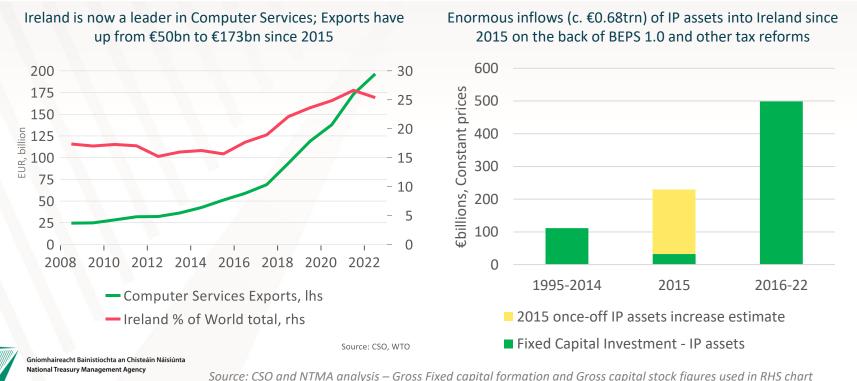
Note: RHS based on calendar-adjusted seasonally-adjusted data as of 2023 Q1.

Source: Eurostat

Professional

## €0.68trn of intellectual property into Ireland

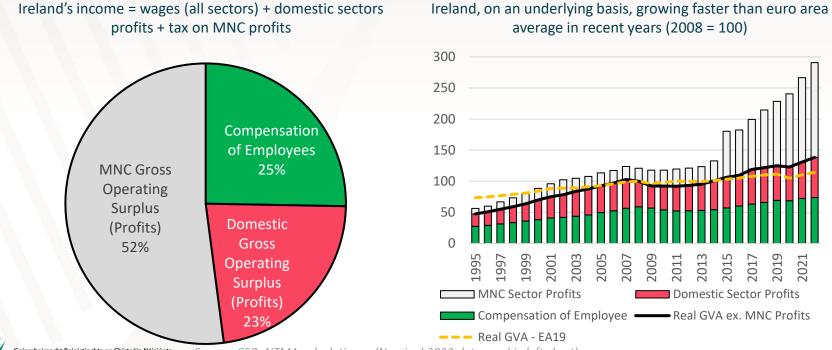
Assets brought here by tech. & pharma. in recent years



56

### Underlying economy above EA average

MNCs add real substance to IE economy as wage bill filters out to domestic sectors



average in recent years (2008 = 100)

Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency

*Source: CSO, NTMA calculations* (*Nominal 2022 data used in left chart*)

Ireland's GVA data has been adjusted to strip out the distortionary effects of some of the multinational activity that occurs in Ireland. Specifically a profit proxy is estimated for the sectors in which MNCs dominate.

2017 2019 2023

## Ireland's population helps growth potential

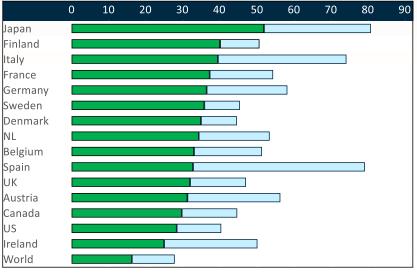
Age profile younger than the EU average but won't outrun aging demographics

Source: Eurostat

Ireland's population at 5.1m in 2022: younger population than EU



Ireland's population will age rapidly in decades to come; to remain younger than most of its EA counterparts



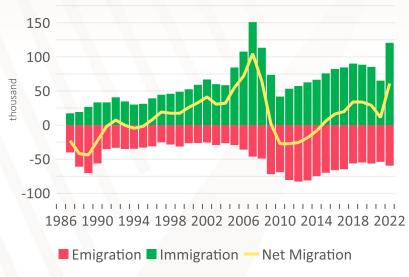
2020 Old Age Dependency Ratio 2050



## **Migration improves Ireland's human capital**

Ireland's net migration has swung back and forth on economic performance

Latest Census data show net migration positive since 2015 – last year saw large increase partly due to UKR refugee efforts



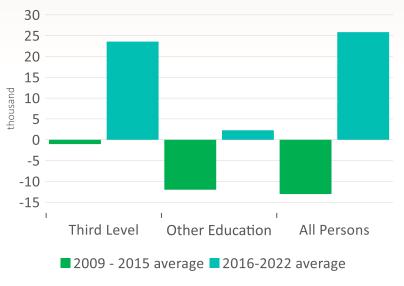
Source: CSO



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Migration figures based on year to April

#### Migration inflow particularly strong in highly educated cohort – work in MNCs attractive



Source: CSO

### **Brexit: Free Trade Agreement in place**

#### Allows for tariff free trade but non-tariff barriers have increased

#### Main points of FTA

- From January 1 2021, the UK became a "third country" outside the EU's single market and customs union. As such without a free trade agreement, trade would have been subject to tariffs and quotas.
- Under the deal, goods trade between the two blocs remain free of tariffs.
  - However, goods moving between the UK and the EU will be subject to customs and other controls.
  - Due to these non-tariff barriers, Brexit will likely result in less trade.
- Under the deal, services trade between the two blocs will continue but again could be hampered.
  - The Agreement provides for a significant level of openness for trade in services and investment.
  - But providing services could be hampered. For example, UK service suppliers no longer have a "passporting" right, something crucial for financial services. They may need to establish themselves in the EU to continue operating.
- The deal means less cooperation in certain areas compared to before Brexit. Financial and business services are only included to a small extent. Cooperation on foreign policy, security and defence will be lower also.
- Brexit is likely to result in less trade in the long run between the EU and the UK but the deal does avoid the worst case scenarios: <u>Hard Brexit was averted and the economic impact to Ireland will be more modest.</u>



### Windsor Framework + NI Protocol

Windsor Framework expands on NI Protocol agreement; NI parliament remains suspended

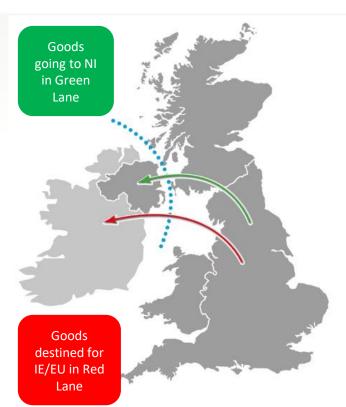
#### Northern Ireland Protocol (signed in 2019)

- The withdrawal agreement (and the Northern Ireland Protocol within it) is a legally binding international treaty which works in tandem with the FTA.
- Northern Ireland remains within the UK Customs Union but will abide by EU Customs Union rules dual membership for NI.
- No hard border on the island of Ireland: customs border is "in the Irish Sea".

#### Windsor Framework (signed in 2023)

- Green lane/Red Lane: goods from the UK for NI will travel through new green lane, with a separate red lane for goods that might travel on to the EU. Border "in the Irish Sea" effectively ended for goods destined for NI market.
- VAT: EU VAT rules could be applied in NI whilst the UK can make "critical VAT" changes which include NI. Concerns on food/medicines/parcels have been addressed.
- Stormont Brake: Agreement gives the NI Assembly (at least 30 MLAs from two parties) the ability to pull an "emergency brake" if it disagrees with an EU goods law which would have significant and lasting effects. If the brake is pulled, the UK government could veto new EU laws but an arbitration process has been established also.





## **Trading flows are changing after FTA**

ROI-NI trade jumped in 2021, both imports and exports

NI trading route more important than ever for IE-UK trade – special trade status of NI a factor



Exports to NI (% of exports to UK)

Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency

Imports from NI (% of imports to UK)



#### UK exit from single market will continue trend of lower goods trade between IE & UK

Source: CSO

# **Property & Banks**

Prices cooling in recent quarters after upward pressures in recent years – tightening monetary policy having an effect



Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency 品

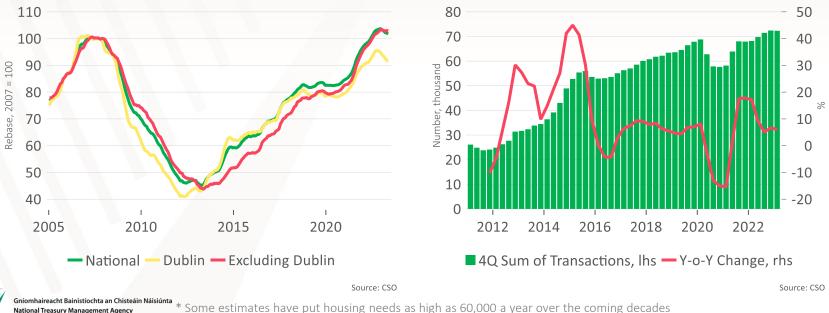
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### Prices up in recent years but stalling

Supply hampered by the pandemic and inflation (c.33-40k units needed p.a.)

House prices up 2.4% y-on-y, above previous peak in 2007 – Dublin seeing prices cool

Transaction volumes remain resilient despite ECB rate hikes



\* Some estimates have put housing needs as high as 60,000 a year over the coming decades

## Supply outlook uncertain

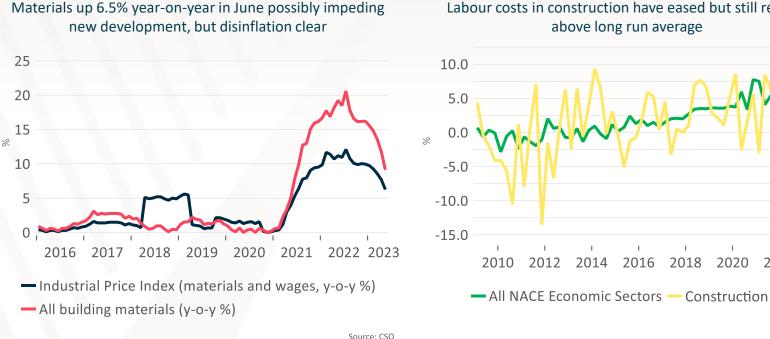
Stronger supply in 2022 but 2023 supply could be impacted by costs/interest rates



\*\*CBI Forecast

### Inflation clear in construction sector

Increased material costs obvious along but construction costs have softened



#### Labour costs in construction have eased but still remain above long run average

2018

2020

2022

Source: CSO

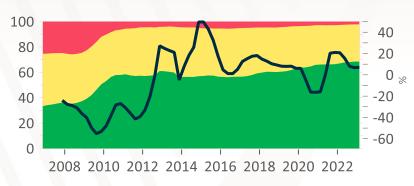
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RHS = weekly earnings on a 4Q yearly growth rate

## Demand is strong, but drawdowns slowing

Increased net migration further fuelling tight demand in the housing market

Mortgage drawdowns\* increase starting to slow, fuelled by a fall in residential investment drawdowns



- First-Time Buyer Purchase, % total, lhs
- Mover Purchase, % total, lhs
- Residential Investment Letting Purchase, % total, lhs
- Total drawdowns, y-on-y % , rhs

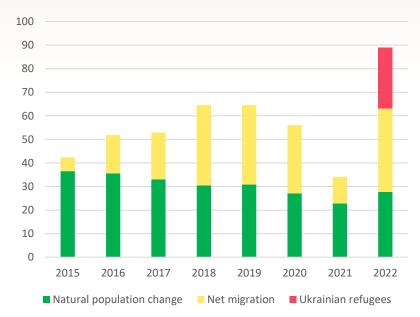


Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency

\*4 quarter sum used (LHS)

\*\*Arrivals from Ukraine as of April 2022

Source: BPEL



#### Increased net migration and refugees from Ukraine\*\* add demand for housing

#### House prices continue to rise

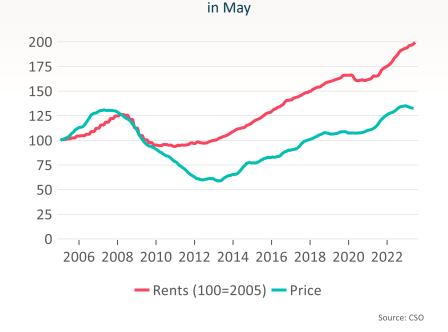
Inflation driven by strong demand, labour shortages and increased supply prices

Source: CSO

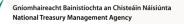
fifth consecutive month 30 20 10 % 8 0 -10 -20 -30 -3 2010 2015 2020 National (M-o-M %), rhs - National (Y-o-Y%), lhs

House prices up 2.4% in the year to May 2023. Prices fall for

- National excl Dub (Y-o-Y %), Ihs - Dublin (Y-o-Y %), Ihs

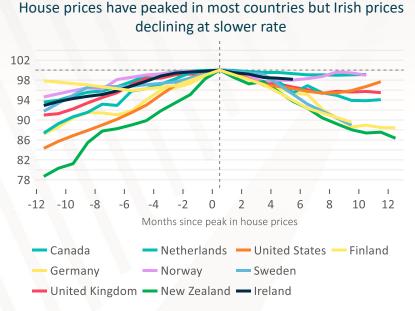


Rents pressures remain strong with a y-on-y increase of 7.8%



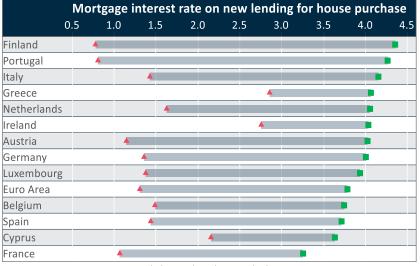
## House price increases slowing

Irish mortgage rates moving slower than other countries



Source: StatCan, CBS, Nationwide, S&P Global, EUROPACE, Real Estate Norway (Eiendom Norge), REINZ, SCB, CSO, StatFin

### Pass-through from ECB hikes to mortgage rates much less than seen in other countries



excludes revolving loans and others

▲ 1/2022 ■ 6/2023



Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta National Treasury Management Agency Source: ECB

### Ireland less vulnerable to rising interest rates

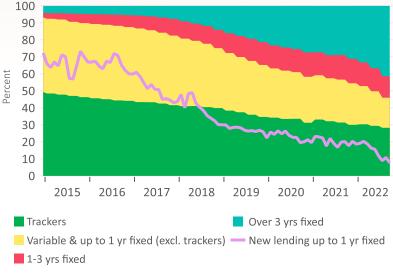
But could pose a greater threat in the medium term

income ratios- Ireland less exposed to rising interest rates 250 NO Disposable Income 200 175 NL ASTL DK SE CA Debt % Gross 150 UK More vulnerable Less vulnerable FR 125 JP P BE PO **∓ 100** FS AT DF US IT 75 90 100 0 30 50 80 10 40 60 Share of Adjustable-Rate Mortgages in New Mortgage Issuance

Low share of adjustable rate mortgage and low HH debt to

Source: OECD, ECB, FHFA

#### ...but most mortgages in Ireland exposed to higher interest rates over the medium term



Source: Central Bank of Ireland



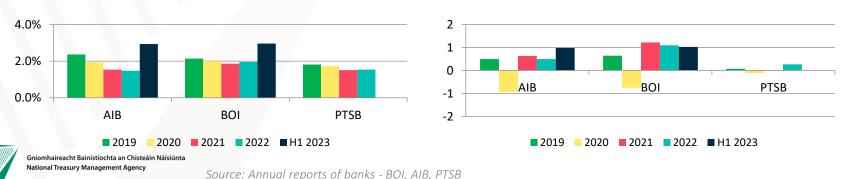
### **Ireland's Banking Sector Overview**

#### Less competition possible in decade to come

· Banking sector well capitalised with sufficient liquidity buffers

**Net Interest Margin** 

- · Banks profitable as net interest margins will be helped by rising interest rate environment.
- Ulster Bank and KBC both of which have no govt. ownership have decided to leave Irish banking market. Reduced competition is main impact.
- The Irish Government has sold its share in BOI. This leaves just AIB and PTSB with government involvement.
- Further tranches of AIB and PTSB shares were sold in 2023. The Government owned approx. 47% of AIB and 57% of PTSB. Sales are likely to be ongoing as government divests from sector.

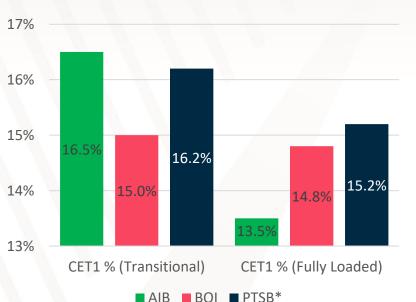


Profit before Tax (€bns)

71

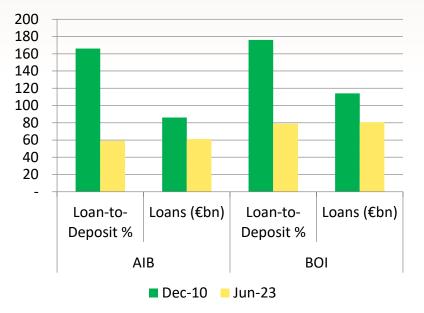
### **Capital ratios strengthened in last 10 years**

Bank's balance sheets contracted and consolidated since GFC



CET 1 capital ratios allow for ample forbearance in 2023

Loan-to-deposit ratios have fallen significantly as loan books were slashed – euro area average LTD ratio is c. 85%



National Treasury Management Agency

Gníomhaireacht Bainistíochta an Chisteáin Náisiúnta Source: Published hon

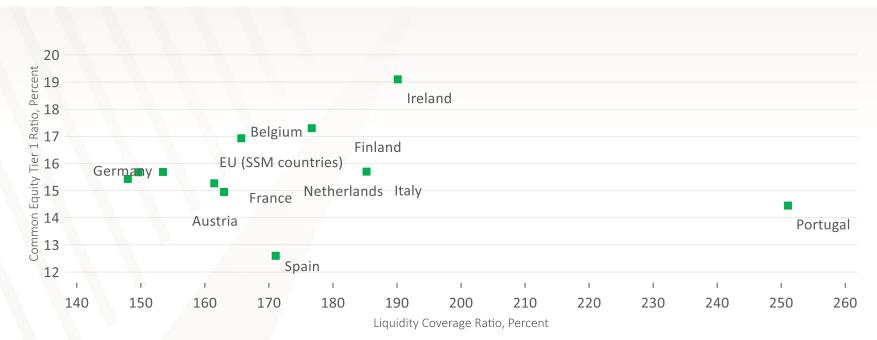
Source: Published bank accounts

Note: "Fully loaded" CET1 ratios used. Refers to the actual Basel III basis for CET1 ratios.

\*PTSB figures for 2022

### Ireland's banking sector well positioned

CET1 ratios are high and liquidity coverage ratio is better than EU average



Source: ECB



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Source: ECB (Q3 2023 data)

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